

Summer Residents' Town Meeting

August 8, 2012

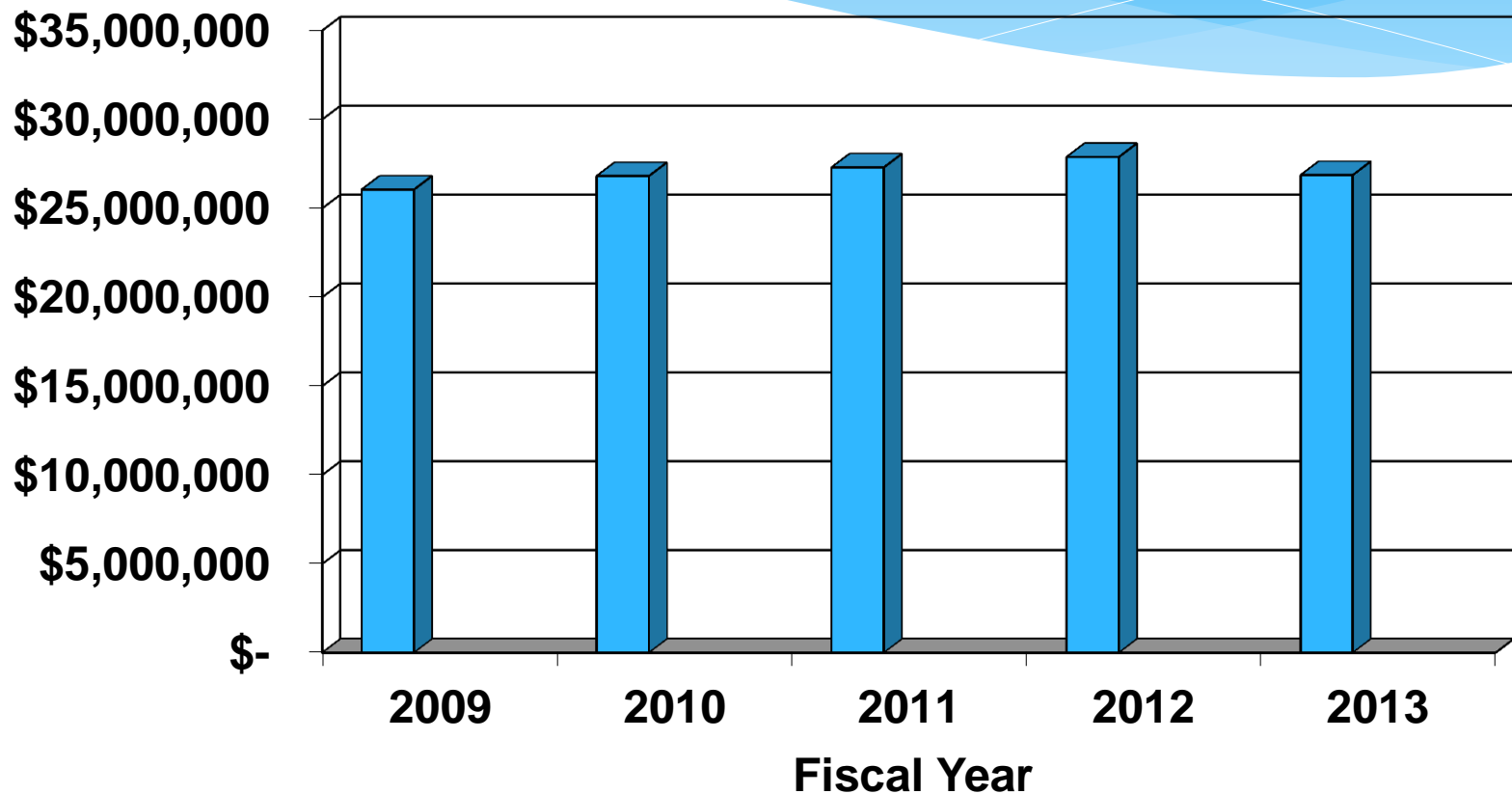
Jill R. Goldsmith, Town Manager



State of the Town

- * Bond Rating - AAA “Stable Outlook”
- * Property Values – Remain stable (FY12)
- * Economic Outlook
- * Town Budget
- * School Budget (Regionalization)
- * Capital Facilities
- * Long-Term/Strategic Planning
- * Next Steps...

Budget Trends (excluding debt service)



FY 2013 Tax Rate

Debt Service Increase:

Tax Rate \$0.47 = 10.5%;

Compared to FY12 *Budget* = 29.8%; \$1,709,977 increase

School Savings = \$1,827,455 -\$0.32 decrease

Compared to FY12 *Budget* = (17.8%)

Capital Articles = approx. 1% Increase to the Tax Rate \$0.20

Article 9 5yr Cap Plan= \$0.18

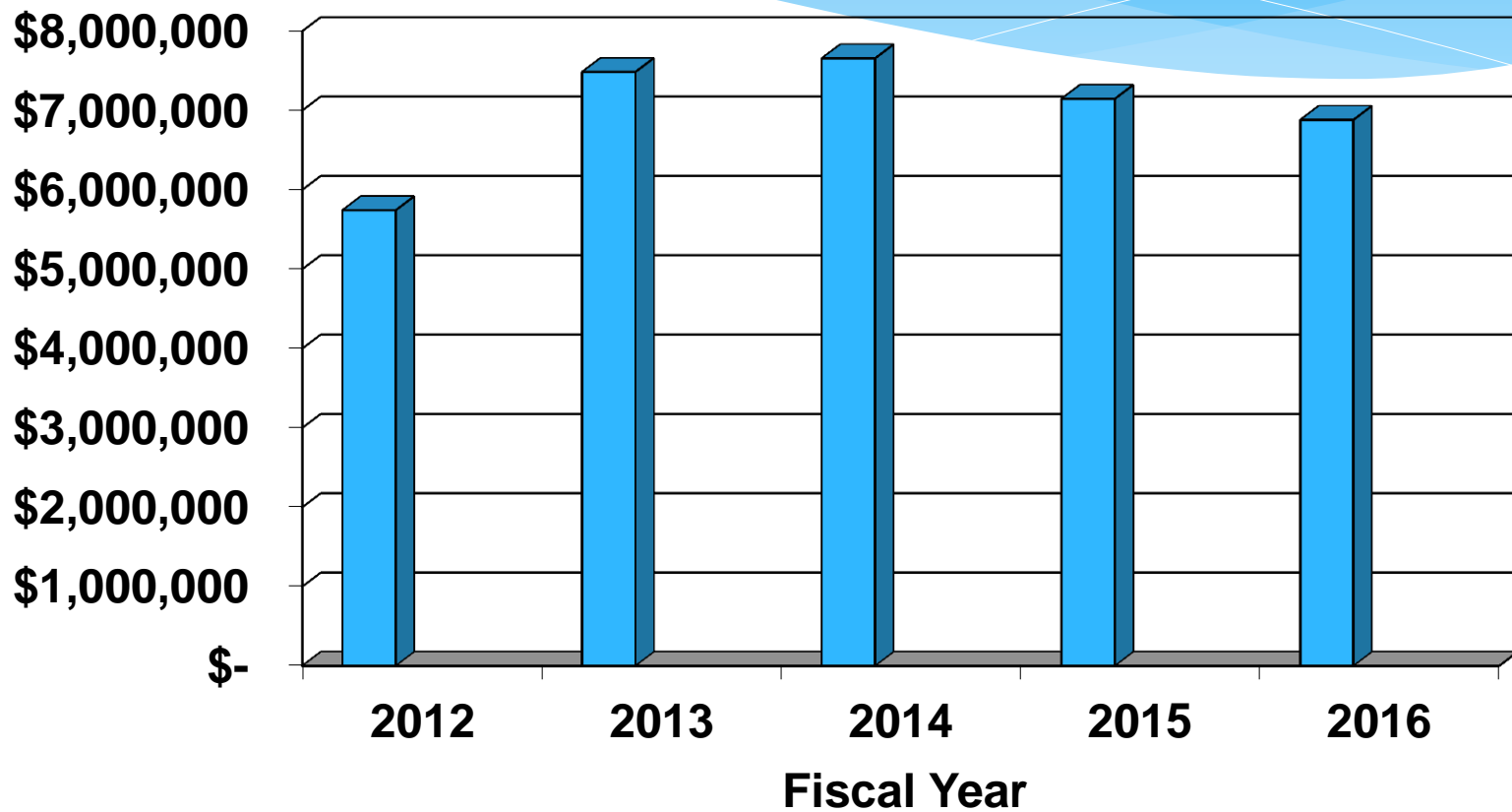
Article 10 Quint Fire Apparatus Lease =\$0.02 (Five Years)

Total =12.7% Increase to the Tax Rate

Debt Service

FY12-FY16

(existing debt)



Outstanding Debt

Previously Approved By the Town

- * Wastewater

- * USDA Loan at 2.75% \$23,349,000

- * SRF Loan at 2% \$12,243,500

- * (ARRA forgiveness of \$1,435,011)

- * Applied for Zero % Financing

- * Additional Grant \$ Received \$18,501,000 from USDA

General Obligation Bonds

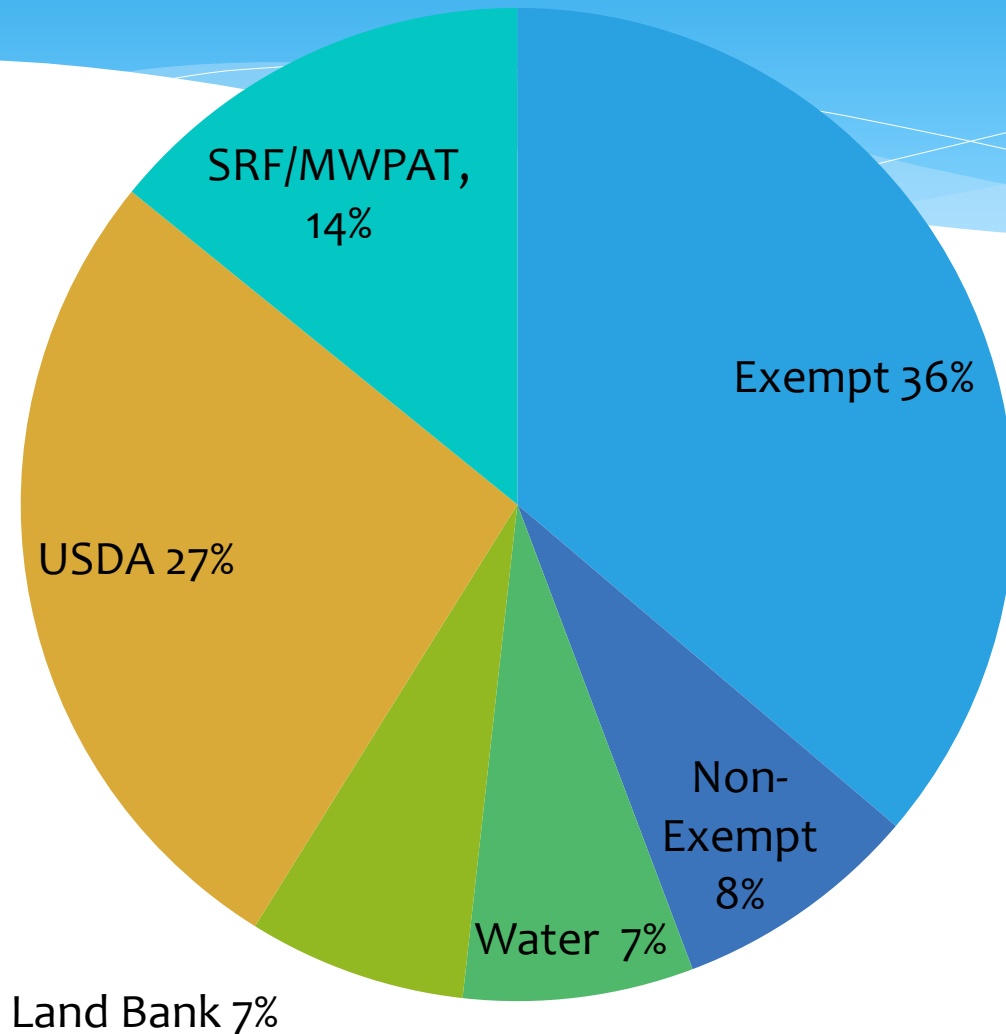
- * \$22.9m bonded June 2012 at 2.86%

- * PD/Annex, Wastewater, Roads/Sidewalks

- * Water – Paid by water revenues

- * Land Bank – Paid from Land Bank Fund

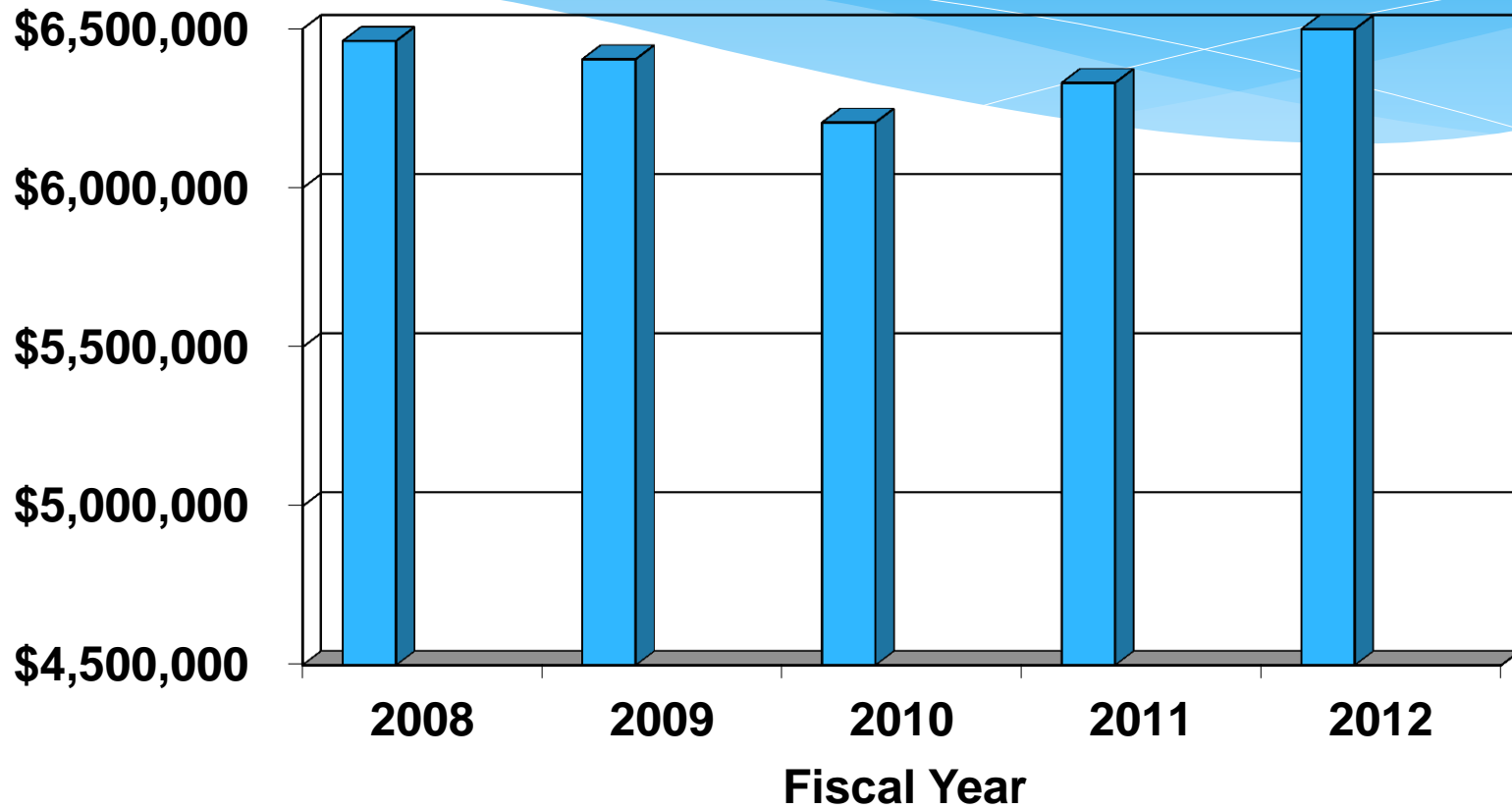
Debt Management



Economic Outlook

- * Local Receipts
 - * Meal's Tax – Collected \$212,700 through 3 QTRs; originally forecasted at \$180,000 for 12 mo.
 - * Hotel/Motel Tax increase 1%
 - * Fee Revenues up by 10%
 - * Beach/Recreation fees up by 13%
 - * License & Permits up by 9%
- * Real Estate Sales
 - * up 15% over last year
 - * median price \$605,000
 - * Source: *Cape Codder*, Aug. 3, 2012
- * Building Permit Activity increasing steadily; 24% over 2011
- * Building Applications Up 41% over 2011

Local Receipts FY 2008-2012



S & P Bond Rating – June 2012

- * “Standard & Poor’s affirmed its ‘AAA’ long-term rating... The outlook is stable.
- * Rating reflects... the Town’s:
 - * Extremely strong and diverse property tax base;
 - * Strong financial position heading into fiscal 2013; and
 - * Low-to-moderate debt burden, based on market value and peak summer populations.”
- * Action at the May Annual Town Meeting Preserved Rating – Building up reserves (Undesignated Fund Balance and Stabilization)

Budget Summits

- * Summit # 1 – July 17, 2012: Overview to set stage for FY2014 discussions; Budget Process; Identify Outcomes
- * Summit #2 – Sept. 11, 2012 – detailed revenue projections; three year budget forecast; policy issues/review related to setting FY14 budget; identify assumptions; FY2014 calendar
- * *Outcomes - to discuss assumptions and expectations prior to the start of the budget process and to introduce long range considerations into the annual budget process.*

Performance Management

Includes activities ensuring that goals and objectives are consistently being met in an effective and efficient manner

- * Chatham is the only town on the Cape and 1 of 18 Municipalities awarded a competitive grant by the Edward J. Collins, Jr. Center for Public Management at UMASS Boston to establish a Performance Management Program
- * Focuses on the performance of an organization, a department, employee, or processes to continually improve the delivery of services
- * Is a data driven process to promote informed decision-making and allocation of funding resources

Performance Management

- * Program Analyst assigned to Chatham to develop a Town specific program, August 2012
- * Preliminary data collection, project review and site visit commenced this week
- * Six month program that will result in recommendations to implement performance management metrics and procedures to achieve the Town's goal and objectives
- * Allocation of resources – staff and funding based on data

Future Capital Items

- * Monomoy Regional High School (STM Article 1)
 - * \$64m project request for a new building (Chatham Share is \$9.8m)
 - * Fire Station Headquarters (“Scorecard” Item)
 - * “Strong Concept” Design with OPM funding request (STM)
 - * 2013 Annual Town Meeting
 - * Wastewater
 - * Treatment Plant is on line
 - * SRF funding – round two requests due soon
- Resume annual funding commitment to the Capital Plan (“Scorecard”)*

Big Picture

Strategic Planning and Outcomes

- * Budget Summits – Multi-year Financial Plan
- * Route 28 Corridor Visioning and Road Improvement Studies
- * Local Comprehensive Plan (LCP) Status Review
- * E-Permitting/Licensing Grant and Expanded Functions of our Town Website Platform
- * Continued Review of Operational and Customer Service Efficiencies and Enhancements